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ROBERT WALLING III, FCAS, MAAA, CERA

Principal and Consulting Actuary | Biltmore Lake, North Carolina



Rob is the appointed actuary and/or loss reserve specialist for scores of domestic, Bermudian and other international insurance companies, risk retention groups (RRGs), captive insurance companies and self-insurance programs. He has also served as advisor to more than 20 state insurance departments and government insurance programs. In addition, he partners with captive insurance companies, RRGs, alternative markets and commercial insurers to develop new products and pricing, including innovative coverages and emerging markets.

Rob is a subject matter expert on actuarial, enterprise risk management (ERM) and commercial insurance matters, such as captive insurance program design, ratemaking,

loss reserving and reinsurance. He is also experienced in many specialized markets, including trucking and senior care. In addition, he conducts risk transfer and risk distribution analyses. He further provides legislative costing and industry studies to state and national associations with insurance interests as an actuarial advisor. Rob also serves as an expert witness, offering testimony in U.S. District Court, U.S. Tax Court and other legal venues.

Rob is also a co-developer of the expected adverse deviation (EAD) method of determining and quantifying risk transfer.

- ★ Qualified Actuary per the National Association of Insurance Commissioners (NAIC)
- ★ Qualified to sign statements of actuarial opinion per the American Academy of Actuaries (AAA)
- ★ Approved by domiciliary regulators to provide captive insurance company statements of actuarial opinion, currently operating in Ala., Ariz., Ark., Conn., Del., Ga., Hawaii, Ky., Mich., Mo., Mont., N.C., Nev., N.J., Ohio, Okla., Ore., Puerto Rico, S.C., Tenn., Texas, Utah, Vt., and Washington D.C., as well as Bermuda and Cayman.

YEARS OF EXPERIENCE

36

EDUCATION

Miami University (Oxford, Ohio), 1987 B.S. Education Certification in Secondary Mathematics Education

CERTIFICATIONS

Casualty Actuarial Society (CAS), Fellow, 2001 AAA, Member, 1995 Chartered Enterprise Risk Analyst (CERA), 2013

CURRENT VOLUNTEERISM

International Center for Captive Insurance Education (ICCIE) Instructor, 2016 – Present

Actuarial Standards Board
Task Force to Revise Actuarial Standard of Practice
(ASOP) No. 20, Chair, 2021 – Present

THOUGHT LEADERSHIP HIGHLIGHTS

- "The Problem with Double-Edge Swords," U.S. Focus by Captive International, August 2025
- "Fight, Flight or Adapt: Approaches to New Micro-captive Regulations," Captive.com, February 2025
- "Understanding Actuarial Reports," International Risk Management Institute (IRMI), May 2024
- "4 Ways to Define Captive Insurance," Vermont Captive Insurance Association (VCIA), August 2023
- "ESG Opportunities for Captives (and Others)," Zurich North America Actuarial Conference, June 2023
- "What Excess and Surplus Lines Can Tell Us About Captive Insurance," Best's Review, Issues & Answers, May 2023
- "Risk Transfer and Risk Distribution Where We Stand Today," Tennessee Captive Insurance Association (TCIA), November 2022
- "Risk Retention Group Benchmarking Study," 2018 2022
- "ASOP Nos. 20 & 36: Proposed Changes," AAA Webinar, August 2022

list for **six years**

Named on <u>Captive Power 50</u> 45+ Articles in numerous publications

Expert Testimony for 30 Matters

Presented at 100+ Education **Seminars**

PROFESSIONAL PUBLICATIONS

"The Problem with Double-Edge Swords," U.S. Focus by Captive International, August 2025

"Navigating the Changing Landscape of 831(b) Micro-Captives: How Recent Regulations are Reshaping Risk Strategies," Insights by Risk & Insurance, July 2025

""Emerging Trends in the Construction Captive Insurance Market," Captive.com, March 2025

"Fight, Flight or Adapt: Approaches to New Micro-captive Regulations," Captive.com, February 2025

"World Central Kitchen: Fighting Hunger in Post-Helene Asheville, One Plate at a Time," Pinnacle Blog, February 2025

"Risk Distribution — Expected Adverse Deviation (EAD) Case Studies," Captive.com, October 2024

"Captive Manager Licensing: Worth the Cost?" Captive Review, June 2024

"Recognizing and Dealing with Stress and Burnout," Pinnacle Blog, June 2024

"Captives Filling the Void for Homeowners Insurance," Captive.com, April 2024

"A Guide to Actuarial Reports," Captive.com, December 2023

"What Excess and Surplus Lines Can Tell Us About Captive Insurance," Best's Review, Issues & Answers, May 2023

"Pinnacle at 20: By the Numbers," Pinnacle Blog, February 2023

"What Can a Rope Bridge Teach Us About Kindness and Hidden Struggles?" Pinnacle Blog, July 2022

"Introducing! The Versatility of Hybrid Captives!" Pinnacle Blog, May 2022

"Saving Scott's Ridge," Pinnacle Blog, April 2022

"Rules Enable Innovation – Professionalism Challenges for Innovative Actuaries," Contingencies, January 2022

"Cayman Focus 2022 – Featuring Cayman Awards – Taking a fresh approach," Interview with Captive International, December 2021

"Expected Adverse Deviation as a Measure of Risk Distribution," Variance, November 2021

"What's an Innovative Actuary to Do?" Captive Review, Cayman Report, January 2021

"Risk Retention Group Benchmarking Study," 2018 – 2022

"The Case for ERM," Best's Review, Issues & Answers, August 2020

"Enterprise Risk Captives: Made for a Time Like This," Captive Review, May/June 2020

"Risk (and Opportunity) Everywhere," Captive Review, Cayman Report, November 2019

"Captives Are Hard Work... And Worth It," Captive Review, How to Start a Captive Report, May 2019

"Captive Insurance: An Ideal Tech Start-Up Risk Management Tool," Captive Review, Cayman Report, November 2018

"Expected Adverse Deviation as a Measure of Risk Distribution," Variance, November 2018

"Focused on Insurtech: Don't Miss the Bigger Picture," Pinnacle Actuarial Resources Monograph Program, July 2018

"Is it Time for Service Provider Regulation?" Captive Review, May 2018

"A New Safe Harbor is Empowering Captive Owners to Go It Alone," Risk & Insurance Insights, March 2018

"The Future of ERC Captives," Best's Review, Issues & Answers, August 2017

"The Actuary's Role in Captive Formation," Captive Review, How to Start a Captive Report, 2017

"Common Ground With The IRS?" Captive Review Domiciles, April 2017

"The Case for Birth Injury Funds," Pinnacle Actuarial Resources Monograph Program, March 2017

"A Guide to Actuarial Reports," IRMI, March 2017

"Diversification in the Medical Professional Liability Market," Inside Medical Liability, PIAA, First Quarter 2017 (also published in Pinnacle Actuarial Resources Monograph Program, January 2017)

- "Puerto Rico: The Right Place, the Right Time?" Captive Review, November 2016
- "Workers' Comp: Approaches That Work," Captive Review, October 2016
- "Will Captives Capitalize on Analytics?" IRMI Captive Insurance Company Reports, October 2016
- "How Do Actuaries Preserve Their Market Value?" Actuarial Review, September/October 2016
- "Your Results May Vary," Risk Retention Reporter, September 2016 (also published in Pinnacle Actuarial Resources Monograph Program)
- "The Captive Actuary's Expanding Role in the Era of Big Data," Captive Review, Captive Start-Up Report 2016, September 2016 (also published in Pinnacle Actuarial Resources Monograph Program)
- "Captive Expertise," Best's Review, Issues & Answers, August 2016
- "The Benefits of Automated Underwriting," Pinnacle Actuarial Resources Monograph Program, May 2016
- "More Than Insurance, Homegrown Vermont RRG Protects Land that Americans Love," The Captive Chronicle (VCIA Newsletter), May 2016
- "A Deep Dive into the Casualty Group Captive Space," TerrillConnect Interview, March 2016
- "Healthcare Provider Captives: An Alternative Approach to Evolving Coverages," Inside Medical Liability, PIAA, First Quarter 2015
- "The Battle for Smart Creatives," Actuarial Review, May 2015
- "Expert Captive Analysis," Best's Review, Issues & Answers, August 2014
- "Innovative Uses of Captives for Health Care Providers," Pinnacle Actuarial Resources Monograph Program, August 2014
- "Using the Hospital Medicare Licensee Database for Analytics," Pinnacle Actuarial Resources Monograph Program, October 2013
- "Effects of Loss Reserve Margins on Calendar Year Results Balcarek Expanded," CAS E-Forum, Fall 2013
- "External Peer Review," Pinnacle Actuarial Resources Monograph Program, January 2013
- "DD&R Reserves for Claims-Made Professional Liability Coverage," Johnson & Lambert Industry Insights, September 2011 (also published in Pinnacle Actuarial Resources Monograph Program)
- "Improving Commercial Casualty Claims Handling with Predictive Analytics," Pinnacle Actuarial Resources Monograph Program, October 2010
- "How I Became a Negative Patient Outcome Statistic and What I Learned," Physician Insurer, Second Quarter 2010
- "Underwriting Power Tools for Small Business Insurance," Pinnacle Actuarial Resources Monograph Program, September 2008 (reprinted in National Association of Mutual Insurance Companies [NAMIC] Farm Forum, 2009)
- "Medical Malpractice Predictive Modeling: A Push-Me-Pull-You Proposition," Physician Insurer, First Quarter 2008
- "Commercial Auto Predictive Modeling: The Time Is Now," Pinnacle Actuarial Resources Monograph Program, September 2007 (reprinted in Best's Review as "Rules of the Road: Predictive Modeling Can Help Commercial Insurers Set Premiums," October 2007)
- "Having to Say You're Sorry: A More Efficient Medical Malpractice Insurance Model," Contingencies, November/December 2006
- "I Like You as a Neighbor, But We're Not Sharing Checkbooks (Opportunities for Public Entity Groups)," Public Risk Magazine, June/July 2006
- "What Makes an Effective Captive Application: Actuarial Do's and Don'ts," Captive Chronicle, June/July 2006
- "Medical Malpractice Insurance: A Call for Efficiency," Pinnacle Actuarial Resources Monograph Program, May 2006
- "The Case of the Medical Malpractice Crisis: A Classic Who Dunnit," CAS E-Forum, Summer 2004
- "Are You Ready to Unlock the Power Hidden in Your BOP Application?" Pinnacle Actuarial Resources Monograph Program, July 2003
- "A Dynamic Approach to Modeling Free Tail Coverage," CAS E-Forum, Fall 1999
- "Customizing the Public Access Model Using Publicly Available Data," CAS E-Forum, Summer 1999
- "Using the Public Access DFA Model: A Case Study," CAS E-Forum, Summer 1998

PROFESSIONAL PRESENTATIONS

Scores of presentations at educational seminars conducted by the CAS and other industry organizations on topics, including:

- Captives and alternative markets pricing and loss reserving
- Ratemaking and product development for workers' compensation, general and professional liability, commercial automobile, and innovative coverages and emerging markets
- Actuarial professionalism
- Medical professional liability issues
- Self-insurance program design, funding and reserving
- · Legislative costing for medical professional liability, workers' compensation, commercial auto liability, contractors' liability
- Risk transfer and risk distribution

Presentations at educational seminars include:

- American Association of Insurance Services (AAIS) Conference
- Bermuda Captive Conference
- British Virgin Islands Captive Insurance Educational Conference
- International Risk Management Institute (IRMI) Webinars
- Captive Insurance Companies Association (CICA) Annual Meeting
- CAS
 - Casualty Loss Reserve Seminar (CLRS)
 - Central States Actuarial Forum
 - Midwestern Actuarial Forum
 - Ratemaking Seminar
 - Ratemaking and Product Management (RPM) Seminar
 - Special Interest Seminars
 - Spring and Fall Annual Meetings
 - Webinar Program
- Captive Insurance Council of the District of Columbua (CICDC)
- Delaware Captive Insurance Association Annual Meeting
- Farm Bureau Actuaries Conference
- Illinois State University Katie School of Insurance Financial Regulators Program
- Insurance Managers Association of Cayman (IMAC)
 - Annual Meeting
 - Summer Educational Conference
- Insurance Regulatory Examiners Society (IRES)
- ICCIE Webinars
- Montana Captive Insurance Association Annual Conference
- National Association of Homebuilders Annual Conference
- National Association of Insurance Commissioners Quarterly Meetings
- National Association of Mutual Insurance Companies (NAMIC)
 - Commercial Lines Underwriting Seminar
 - Annual Meeting
- NRRA Annual Meeting

- North Carolina Captive Insurance Association (NCCIA) Meeting
- Oxford Risk Partners Annual Conference
- · Property Casualty Insurers Association of America (PCI) Joint Marketing and Underwriting Seminar
- Physician Insurers Association of America (PIAA) Annual Meeting
- Public Risk Management Association (PRIMA) Annual Meeting
- Risk and Insurance Managers Society (RIMS) Conference
- Self-Insurance Association of America (SIAA)
 - Annual Conference
 - International Conference
- Society of State Filers
- SCCIA Meeting
- TCIA Conference
- USA Risk Annual Conference
- VCIA
- Western Regional Captive Insurance Conference (WRCIC)
- Willis Re Healthcare Reinsurance Forum
- World Captive Forum

EXPERT TESTIMONY

Florida Office of Public Policy and Governmental Accountability	2004 – 2007
Florida Office of Insurance Regulation	2014
Illinois Department of Insurance	2010
Indiana State Medical Association	2014, 2016
Maine Joint Standing Committee on Insurance and Financial Services	2004
Maryland Insurance Administration	2013
Maryland Legislature	2014 – 2020
Massachusetts Division of Insurance	2012
Michigan Office of Insurance and Financial Regulation	2007 – 2008
Missouri Division of Workers' Compensation	2009 – 2012; 2020
Missouri Second Injury Fund	2011 – 2013; 2017 – Present
New Mexico Patients Compensation Fund	2002 – Present
New York Department of Financial Services	2010 – 2021
New York Medical Indemnity Fund	2011 – Present
Ohio Medical Malpractice Commission	2003
Oregon Medical Association	2005
Oregon Prof. Panel for Analysis of Medical Professional Liability Ins.	2004
Oregon Construction Claims Task Force	2006
Republican Governors Association, an Analysis of the Impact of Workers' Compensation Reform in Nevada	2005
Virginia Birth Related Neurological Injury Compensation Program	2003 – 2010
Virginia State Corporation Commission, Bureau of Insurance	2011 – Present
Virginia Medical Society	2008

Wisconsin Assembly Committee on Insurance	2005
Wisconsin Injured Patients and Families Compensation Fund	2007 – 2016
Wisconsin Medical Society and Wisconsin Hospital Association	2005, 2007

Numerous written and oral testimonies in support of arbitrations, mediations and litigations associated with commercial lines insurance issues in numerous venues, including the U.S. Tax Court, U.S. Bankruptcy Court, U.S. District Courts and state courts.

APPOINTED ACTUARY

American Trucking and Transportation Insurance Company, RRG 201 Brooklyn Specialty Insurance Company RRG, Inc. 202	16 – 2024
Brooklyn Specialty Insurance Company RRG, Inc. 202	
	18 – Present
	21 – Present
Canopy Risk Retention Group, Inc. 201	19 – Present
Commercial Hirecar Insurance Company Risk Retention Group, Inc. 202	21 – 2024
Continuing Care Risk Retention Group 201	15 – Present
Emergency Medicine Professional Assurance Co. RRG 201	16 – Present
Fergus Reinsurance Ltd. 201	18 – Present
Florida Lawyers Mutual Insurance Company 201	10 – Present
Fortive Insurance Company 201	18 – Present
Future Care Risk Retention Group, Inc. 202	20 – Present
Healthcare Professional Long Term Care Risk Retention Group, Inc. 202	21 – Present
Healthcare Professional Risk Retention Group, Inc. 202	21 – Present
Highland Fidelity Limited 201	14 – Present
Hoxbridge Insurance Company, Inc., a Risk Retention Group 202	23 – Present
Interstate Insurance Company Risk Retention Group, Inc. 202	21 – Present
Loxdon Insurance Company, Inc., a Risk Retention Group 202	23 – Present
LTC Insurance Company Risk Retention Group, LLC 202	21 – Present
Missouri Doctors Mutual Insurance Company 201	15 – Present
Notting Hill Risk Retention Group, LLC 202	21 – Present
Palo Verde Insurance Company, Ltd. 201	18 – Present
PCH Mutual Insurance Co., Inc., A Risk Retention Group	16 – Present
Peace Church Risk Retention Group (A Reciprocal) 202	22 – Present
Peninsula Insurance Company, Ltd. 200	08 – Present
Primary Care Insurance, a Risk Retention Group, Inc. 202	21 – Present
Professional Transportation RRG, Inc. 202	22 – Present
Romulus Insurance Risk Retention Group 201	15 – Present
SCRUBS Mutual Assurance Co. Risk Retention Group 201	16 – Present
STAR Mutual Risk Retention Group 202	21 – Present
The Captive Advantage for Human Services 201	12 – Present
Traders and Merchants Insurance Company, Ltd. 201	15 – Present
	20 – Present

Currently provides statements of actuarial opinion for scores of captive insurance companies and international insurance companies not required to file NAIC annual financial statements.

EMPLOYMENT HISTORY

EIVIPLOTIVIENT HISTORY	
Pinnacle Actuarial Resources, Inc.	2003 – Present
Miller, Herbers, Lehmann, & Associates, Inc.	1997 – 2002
Shelby Insurance Company / Anthem Casualty	1992 – 1997
Providence Washington Insurance Companies	1991 – 1992
Great American Insurance Group	1989 – 1991
CURRENT AND PAST VOLUNTEERISM	
AAA	
Government Insurance Task Force	2017 – 2018
Retained Risk Working Group	2016 – 2018
Medical Professional Liability Subcommittee	2009 – 2010
CAS	
Finance Council	2015 – 2018, 2023 – 2024
University Liaison – Miami University	1999 – 2020
Board of Directors	2014 – 2017
	2014 – 2017
Leadership Development Committee	2012 – 2014 2008 – 2009
Ratemaking and Product Management Seminar Committee Actuarial Review Editorial Board	
	2003 – 2008
Ratemaking Seminar Committee Chairperson	1997 – 2002; 2004 – 2006 2001 – 2002
Vice Chairperson	2001 – 2002
New Fellows Committee	2000
Chairperson	2003 – 2006
Vice Chairperson	2003
Task Force on ACAS Voting Rights	2004
Working Group on Executive-Level Decision Making Using DFA	2004
Risk & Capital Mgmt. Seminar	
Chairperson	2002
DFA Seminar	
Chairperson	2000 – 2001
Vice Chairperson	2000
Committee on Health and Managed Care Issues	1996 – 2001
Limited Attendance Seminars on Dynamic Financial Analysis Faculty Member	1009 1000 2001 2004
,	1998 – 1999, 2001 – 2004
International Center for Captive Insurance Education (ICCIE)	2016 Present
Instructor	2016 – Present
Actuarial Standards Board	
Casualty Committee	2014 – 2021
Task Force to Revise ASOP No. 20, Chair	2021 – 2024
Task Force to Revise ASOP No. 30	2021 – 2024
Task Force to Revise ASOP No. 7	2022 – 2024
Self-Insurance Institute of America (SIIA)	
Captive Committee	2016 – 2017
Vermont Captive Insurance Association	
Conference Committee	2009 – 2015
Captive Insurance Company Association	
Actuary/Consultant Best Practices Committee	2009 – 2010
NRRA Annual Meeting Committee	2019 – 2023